



Making your value chain more visible, secure and sustainable.

UDI/Standards Adoption Network (USAN) Webcast - GLN

July 14, 2010

Dennis W. Harrison

President, GS1 Healthcare US



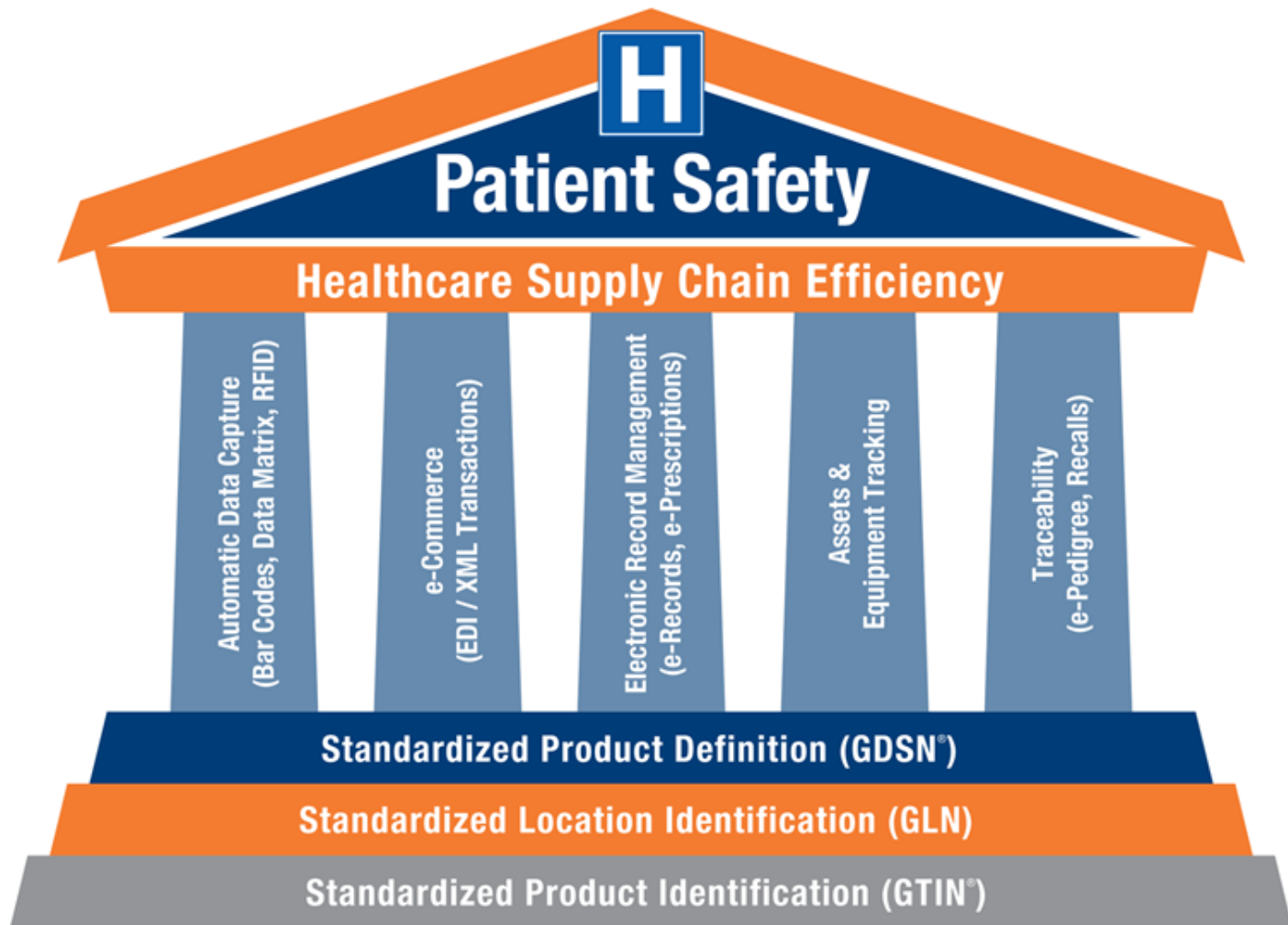


GS1 Healthcare US Background

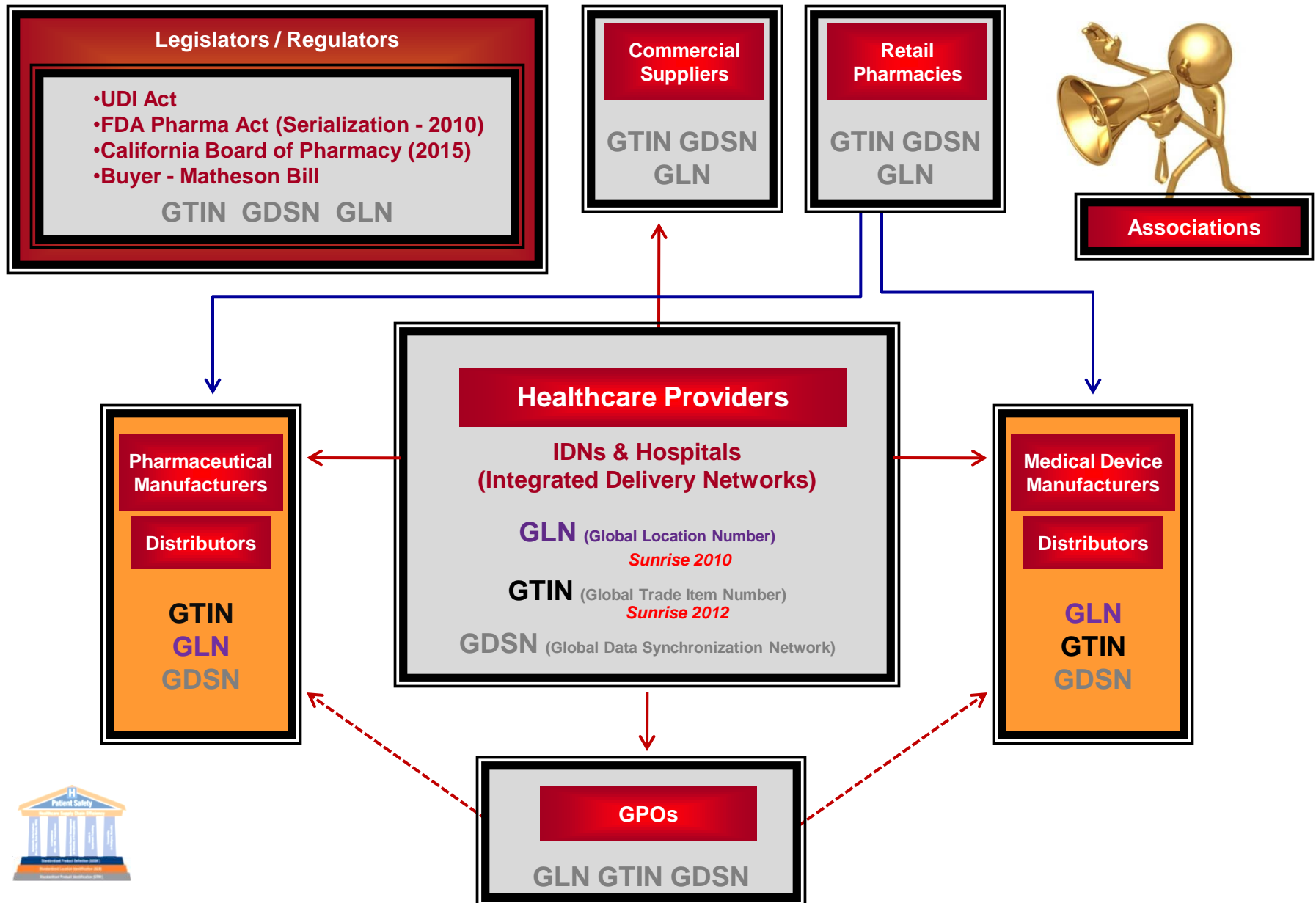
- Formed 1/1/08
- 129 Members
- Focus – GS1 system implementation in the U.S.
- GS1 Healthcare/GS1 Healthcare US



“Building Patient Safety”



GS1 Standards: U.S. Healthcare Adoption Strategy





2010 **GLN** Sunrise

“Adoption of GLN in Healthcare by 2010**”

Global Location Numbers (GLNs)**

- GLNs are assigned by location owners
- GLN hierarchy is defined and maintained by location owners
- GLN Registry for Healthcare® is used to facilitate correct location identification
- GLNs are used in appropriate business transactions and processes between trading partners

**December 2010*

***Unique Location Identifiers*



2010 GLN Sunrise

“Adoption of GLN in Healthcare by 2010”



Organization accesses the GLN Registry, establishes users/approvers and reviews their hierarchy.

Organizations commit to utilize the GLN Registry for rosters/membership maintenance.

Organizations use GLNs in transactions to identify themselves and their business partners, replacing the use of proprietary account numbers.

Data is maintained in the GLN Registry in “real” time to facilitate ongoing data quality and transactional efficiency.

	Phase One Awareness	Phase Two Enumerate	Phase Three Reconcile	Phase Four Transact	Phase Five Maintain
Provider	An organization’s supply chain leaders and staff know about GLNs, their benefits, and standards in general and commit to implement.	<ul style="list-style-type: none"> * Certifies accuracy of data and maintains in real time as business partners rely exclusively on the accuracy of this data. * Assumes responsibility for enumeration of locations to ship-to, bill to, and pay from level with GLNs. 	<ul style="list-style-type: none"> * Provider maintains data in registry “real” time. * Begin to utilize GLN to identify business partners in internal systems. * Work with business partners to align existing account numbers to GLN. 	<ol style="list-style-type: none"> 1. Agreements between the manufacturer/distributor and GPO should have membership rosters submitted with the GLN as the identifier and the applicable demographics for their membership and that payments back to the GPO include the GLN and demographics. 2. Agreements between the manufacturer and IDN/Single Facility should reference the customers covered using their GLN and demographics. 3. Agreements between the manufacturer and distributor/wholesaler should detail electronic transactions. The use of 832 (Price Sales Catalog) & 845 (Price Authorization) should reference GLNs. 4. Agreements between the distributor/wholesaler and IDN/Single Facility should use GLNs. Provider agreements with their trading partners should include locations (address) listing as appropriate. 	<ul style="list-style-type: none"> * Maintain GLN hierarchy in registry “real” time, resulting in database or record for business partners’ communication. * Becomes final arbiter of GLN and all disputes are adjudicated via provider.
Supplier		<ul style="list-style-type: none"> * Certifies accuracy of data and maintains real time. * Enumerates the order from and pay to locations with GLNs. 	<ul style="list-style-type: none"> * Begin to utilize GLN to identify business partners in internal systems. * Work with business partners to align existing account numbers to GLN. * Align existing account numbers and GPO proprietary ID to GLNs, where applicable. 		<ul style="list-style-type: none"> * Maintain info in systems utilizing GLN, ship/order/sales tracing/contracts. * Access registry to maintain location information and accept final judgment of provider on accuracy of GLN.
GPO		<ul style="list-style-type: none"> * Initially enumerates locations at ship-to level until the provider assumes responsibility. * Assists provider members with education, hierarchy design and general enumeration strategy. * Display ship-to locations with GLNs within their roster. * Adjudication assistance to members, but final decision is made by provider. 	<ul style="list-style-type: none"> * Work with business partners to align existing internal account numbers to the GLN number. 	<ol style="list-style-type: none"> 5. Recommend GLNs replace custom identifiers with GLNs in these processes for both electronic and EDI transactions (purchase orders, Advance Ship Notice, etc.): <ul style="list-style-type: none"> -850 (Purchase Order[PO])/855 (Reply to PO)/810 (Invoice) later in process/856 (Advanced Ship Notice) first priority, scalable and repeatable 6. Replacement of GLNs in paper transactions should follow as business partners are technically capable. 	<ul style="list-style-type: none"> * Maintain roster membership lists using only GLN, reporting/fees done by GLN. * Adjudication assistance to members, but final decision is made by provider.



2010 GLN Sunrise Strategic Plan



Q1 2010	Q2 2010	Q3 2010	Q4 2010
Strategy: "Are You Ready for the 2010 GLN Sunrise?"	Strategy: "We are Ready!"	Strategy: "Measures of Success"	Strategy: "Declare Success – Sun is Above the Horizon"
<ul style="list-style-type: none"> • Publish 2010 GLN Sunrise Implementation Plan – Feb • Launch GLN Declaration of Readiness (GLN Ready User List) – Feb • Begin to populate 2010 GLN Sunrise Adoption Curve for publication and ongoing update • Obtain GPO readiness statements – Feb • Determine plan for establishing MMIS vendor GLN readiness (top 10) • Promote GLN Registry for Healthcare® • Promote industry use cases • Leverage industry events • Trade media outreach • Association communication • GS1 Healthcare US community outreach • Training / Web Seminars: 	<ul style="list-style-type: none"> • Issue GS1 HC US Leadership Team "Green Light" press release <ul style="list-style-type: none"> ○ Supported by Location ID (GLN) workgroup, GLN Registry User Groups • Begin to populate GS1 System Readiness Scorecard for publication and ongoing update • Obtain Distributor readiness statements • Obtain additional industry member statements of progress • Begin reporting MMIS vendor progress toward GLN Adoption 	<ul style="list-style-type: none"> • Collect implementation metrics from industry leaders <ul style="list-style-type: none"> ○ 2008/2009 industry endorsers ○ Engage key associations to collect member data • Hold Media Dinner in conjunction with AHRMM 2010 	<ul style="list-style-type: none"> • Publish success statistics (implementation metrics) • Promote successes from industry leaders • Publish next steps / beyond the sunrise



GLN Registry For Healthcare Statistics

- 1 Distributor
- 10 GPOs
- 49 Suppliers
- Approximately 5,500 Hospitals
- 224,000 GLNs



GLN Implementation Activity for Healthcare Manufacturers and Distributors

Organization Name	GLNs assigned and loaded in the GLN Registry for Healthcare®	Completed the GS1 Healthcare US GLN "Declaration of Readiness"	Actively working on internal infrastructure for GLNs	Have successfully accepted a GLN in a purchase order	Plan to be able to accept GLNs in purchase order transactions by December 31, 2010	Plan to be able to accept GLNs in purchase order transactions by mid-2011
Abbott Laboratories	x		x		x	N/A
AmerisourceBergen			x		x	N/A
Ascent (A Stryker Sustainability Solution)			x	x	x	N/A
Baxter Healthcare Company	x	x	x		x	N/A
BD	x		x	x	x	N/A
Cardinal Health			x	x	x	N/A
Kimberly-Clark Corporation			x		x	N/A
McKesson			x	x	x	N/A
Medline Industries			x	x	x	N/A
Owens & Minor			x	x	x	N/A
Print Media	x	x	x		x	N/A
ROi	x		x		x	N/A
Sage Products	x		x	x	x	N/A
Steris Corporation	x		x	x	x	N/A

* This "Scorecard", reported voluntarily by the organizations listed, is provided to demonstrate the progress achieved in the GS1 Healthcare US community initiative. It is not and should not be construed, as any type of "Preferred Supplier" list.



GLN Tools & Resources



Implementation Tools

- 2010 GLN Sunrise Explained: Industry Implementation Plan
- GLN Healthcare Supplier Tool Kit
- Healthcare Supplier GLN Quick Start Guide
- GLN Registry for Healthcare ®
- 2010 GLN Sunrise Resources Page
- GS1 GLN Allocation Rules
- GLN in Healthcare Implementation Guide
- GLN Ready User List
- GS1 System Readiness Scorecards – GLN

Organizational Awareness Tools

- Industry Video: *Standardization...Stat!*
- Healthcare Provider C-Level brochure *Universal Data*
- Standards – The New Paradigm in Healthcare*

Industry Use Cases

- Mayo Clinic/Cardinal Health GLN Implementation white paper
- GS1 Healthcare US Success Story: Seton Family Hospitals/BD
- GS1 Healthcare US Success Story: Print Media
- GS1 US Minnesota GLN Pilot Report Phase 1: Lessons Learned
- GLN GPO Roster Pilot Report

Education

- The Basics of GS1 Standards in Healthcare web seminar
- Sunrise 101 for Healthcare web seminar
- GLN 101 for Healthcare Location Identification web seminar



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Contact Details

Dennis W. Harrison

GS1 US

1009 Lenox Drive, Suite 202

Lawrenceville, NJ 08648

Work: 609-620-4522

dharrison@gs1us.org

www.gs1us.org

