

GS1 Global Healthcare Data Standards



Novation®

GLN Status
September 2010

Sunrise Definition

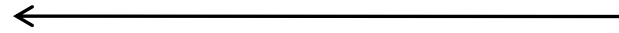
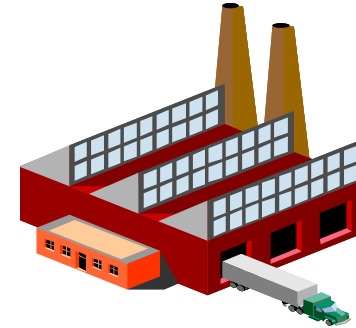
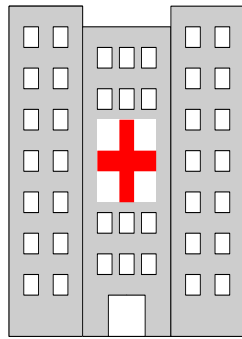
- Synchronize Locations
 - Provider - GPO Roster and GLN Registry for Healthcare
 - Supplier – between yourself and the GLN Registry
 - Own and maintain locations
 - Declare GLN Readiness
- Ready to Transact with GLN (replacing account number)
 - Electronic PO - EDI 850, maybe receive EDI 855, EDI 856, EDI 810
 - Manual Order (call in or fax) with a GLN
 - Distributor – EDI 867

Novation Contractual Requirements

- Sales Reports
- Rebate Reports
- Tiered Pricing Assignments
- Contract Documents – LOCs or LOPs
- Locations reported use the GLN as of December 31, 2010.

GLN Based Ordering Transparency

Ordering Process - Electronic PO to Supplier Using a GLN

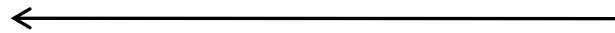
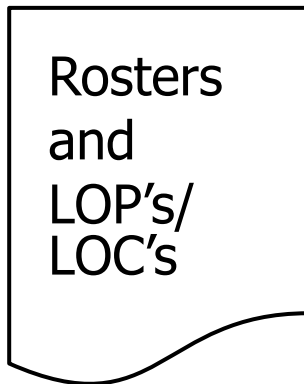


Rebate Goes to Hospital based on GLN



Fees go to GPO using the GLN from the order

GLN's are used to indicate contract eligibility



All documents have the same GLN's



Member Status

Live

- Mayo
 - Lawson installations
 - Meditech installations
- VHA Mid America CSC
 - Live with Tecsys
- BJC Healthcare
 - Live
- Wellspan
 - Lawson
- Ohio State
 - PeopleSoft
- Total over 100 Hospitals

In Process

- VHA – 20 systems
- UHC – 10 systems



GS1 System Readiness*

Self-Reported Scorecard

(Healthcare Providers)

GLN Implementation Activity for Healthcare Providers

Organization Name (#Hospitals)	GLNs assigned and loaded in the GLN Registry for Healthcare®	Completed the GS1 Healthcare US GLN "Declaration of Readiness"	Actively working on internal infrastructure for GLNs	Have successfully used a GLN in a purchase order	Plan to be able to accept GLNs in purchase order transactions by December 31, 2010	Plan to be able to accept GLNs in purchase order transactions by mid-2011
Allegiance Health (4)	x		x	x	x	N/A
BJC Healthcare (13)	x	x	x	x	x	N/A
Claxton-Hepburn Medical Center (1)	x	x	x		x	N/A
Community Health Center of Branch County (1)	x				N/A	x
Detroit Medical Center (1)	x	x	x		N/A	x
Florida Hospital Region (1)	x	x	x		x	N/A
Geisinger Health System (3)	x	x	x	x	x	N/A
INTEGRIS Health (12)	x	x	x		x	N/A
Intermountain Healthcare (20)	x	x	x	x	x	N/A
Iowa Health System (23)	x	x	x		x	N/A
Kaiser Permanente (35)			x		N/A	x
Kettering Health Network (5)	x	x	x		N/A	x
Marshfield Clinic (1)	x	x	x		N/A	x
Mayo Clinic (23)	x	x	x	x	x	N/A
Meridian Health (3)	x		x		N/A	x
Ministry Health Care, Inc (16)	x		x		x	N/A
Ohio State University Medical Center (2)	x	x	x	x	x	N/A
Orlando Health (3)	x		x		N/A	x
Premier Health Partners (4)	x		x		x	N/A
Resurrection Healthcare (9)	x	x	x		x	N/A
Sisters of Mercy (19)	x	x	x		x	N/A
Spectrum Health (4)	x		x		x	N/A

SSM Healthcare (21)	x	x	x		x	N/A
Surgical Care Affiliates (125)			x		N/A	x
Unity Health System (1)	x	x	x		x	N/A
University of MS Medical Center (4)	x	x	x		x	N/A
University of WI Medical Foundation (1)	x		x		x	N/A
UPMC (13)			x		N/A	x
USC Health Sciences (2)			x		N/A	x
Waldo County General Hospital (1)	x	x	x	x	x	N/A
Wellspan Health (2)	x	x	x	x	x	N/A

(Note: 373 total hospitals are represented on this Scorecard)

* This “Scorecard”, reported voluntarily by the organizations listed, is provided to demonstrate the progress achieved in the GS1 Healthcare US community initiative. It is not and should not be construed, as any type of “Preferred Provider” list.



GS1 System Readiness*

Self-Reported Scorecard

(Healthcare Manufacturers and Distributors)

GLN Implementation Activity for Healthcare Manufacturers and Distributors

Organization Name	GLNs assigned and loaded in the GLN Registry for Healthcare®	Completed the GS1 Healthcare US GLN "Declaration of Readiness"	Actively working on internal infrastructure for GLNs	Have successfully accepted a GLN in a purchase order	Plan to be able to accept GLNs in purchase order transactions by December 31, 2010	Plan to be able to accept GLNs in purchase order transactions by mid-2011
Abbott Laboratories	x		x		x	N/A
Aesculap Inc.	x		x		x	N/A
AmerisourceBergen			x		x	N/A
Ascent (A Stryker Sustainability Solution)	x	x	x	x	x	N/A
Baxter Healthcare Company	x	x	x	x	x	N/A
B. Braun Medical Inc.	x		x		x	N/A
BD	x		x	x	x	N/A
Cardinal Health			x	x	x	N/A
Kimberly-Clark Corporation			x		x	N/A
McKesson			x	x	x	N/A
Medline Industries			x	x	x	N/A
Owens & Minor			x	x	x	N/A
Patterson Medical Supply, Inc.	x	x	x		x	N/A
Print Media	x	x	x		x	N/A
ROi	x		x		x	N/A
Sage Products	x		x	x	x	N/A
Siemens Healthcare Diagnostics			x		x	N/A
STERIS Corporation	x		x	x	x	N/A
Terumo Medical Corporation	x		x		x	N/A

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GLN Implementation Activity for Healthcare GPOs

Organization Name	Actively working on internal infrastructure for GLNs	Have successfully added GLNs in the GPO roster	Have enumerated members with GLNs	Have begun training members to take control of GLNs	Require GS1 Standard Identifiers (GLN, GTIN) in GPO contracts from suppliers
Amerinet	X	X	X	X	X
HealthTrust Purchasing Group	X	X	X		
MedAssets	X	X	X	X	X
Novation LLC	X	X	X	X	X
Premier, Inc.	X	X	X	X	X

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GLN Implementation Activity for Healthcare Software Suppliers

Organization Name	GLN can be stored in the system	GLN can be used in purchase orders	GLNs can be included in EDI 850 (Purchase Order) transactions	GLNs can be included in EDI 855 (Purchase Order Acknowledgment) transactions	GLNs can be included in EDI 867 (Sales Reporting) transactions	GLNs can be included in EDI 856 (Advanced Ship Notice) transactions	GLNs can be included in EDI 832 (Price Sales Catalog) transactions	GLNs can be included in EDI 810 (Invoice) transactions	GLNs can be included in EDI 844 (Product Transfer / Account Adjustment) transactions	GLNs can be included in EDI 845 (Price Authorization) transactions
Electronic Healthcare Systems Inc.	x	x	x	x	N/A	x	x	x	N/A	x
Lawson Software	x	x	x	x	x	x	x	x	N/A	N/A
McKesson – Pathways / Horizon	x	x	x	x	x	x	x	x	N/A	N/A
MediClick, Inc.	x	x	x	x	N/A	x	x	x	N/A	N/A
Meditech	x	x	x	x	N/A	x	x	x	N/A	N/A
SAP AG	x	x	x	x		x		x		
Skumatics, LLC	x	x	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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Note: Software applications are version specific. Please check with your Solution Provider to ensure you are using the latest available version.

N/A = EDI transactions with N/A are not a feature of this software.

Novation's Role

- GS1 Activities
 - Jay Bass – Co-Chair GLN Workgroup
 - Dawn Burtram – GLN Education and Training
- GLN Reconciliation Service
 - Tools
 - Audit Locations
 - Audit Fees
 - Audit Rebates
 - Post Invoice Price Recovery
- DataLYNX
 - GTIN/GDSN Access
 - Data Cleansing

Impacts to Adoption

- Priority within Hospital
 - Meaningful Use
 - HITECH
- Provider MMIS Capability
- Supplier Adoption
 - No UDI
- Health Care Reform
 - No Device Standards
- Education
- “Duplicates” Issue on the GLN Registry
 - Leadership with other GPO’s



Contact Info

Any Questions???

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