

# “Advancing the health sector supply chain through research and knowledge leadership.”

Founded in 2004

Co-Directors:

Eugene Schneller, Ph.D. ([Gene.schneller@asu.edu](mailto:Gene.schneller@asu.edu))

Natalia Wilson, M.D., MPH ([natalia.wilson@asu.edu](mailto:natalia.wilson@asu.edu))

<http://wpcarey.asu.edu/healthcare-management/consortium>

HEALTH SECTOR SUPPLY CHAIN  
RESEARCH CONSORTIUM

**ASU** W. P. CAREY  
SCHOOL of BUSINESS  
ARIZONA STATE UNIVERSITY

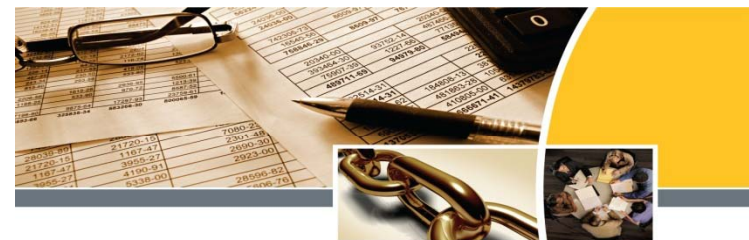


# About the Consortium

- **Mission**
  - It is our mission to perform and disseminate in collaboration with multiple stakeholders, actionable research on strategic management of the health sector supply chain.
- **Goal**
  - It is our goal to raise the standard of management, optimize cost effectiveness, and support excellence in clinical outcomes, safety and sustainability.
- **Bringing Together**
  - Clinicians, Distributors, Hospitals/IDNs, Information Technology Companies and Manufacturers

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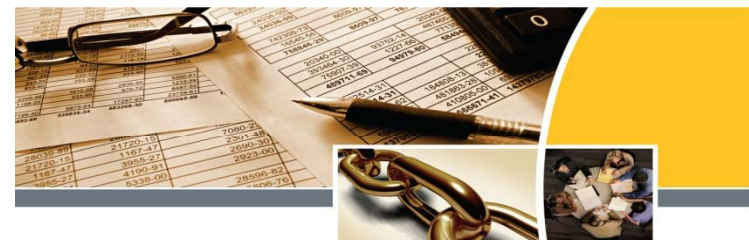
# There is Increased Recognition that Supplies Matter

- Continue Innovation in Materials
- Contribute to the sustainability of the health care delivery system
- Reduction of risk throughout the supply chain
- Improved clinical and business outcomes

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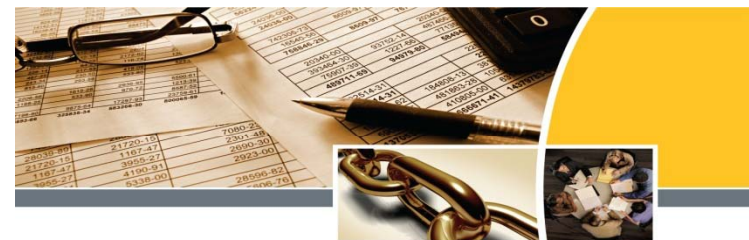
# Value to the Field of Practice

1. Knowledge for evidence based management
2. Data for assessing supply chain organizations
3. Information for high quality education
  - MBA
  - Executive Education
  - Industry Sponsored Events
4. Influencing Policy Decisions

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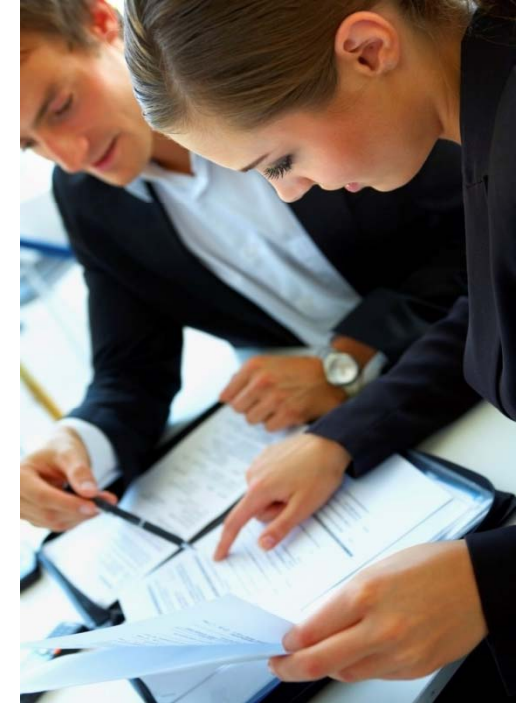
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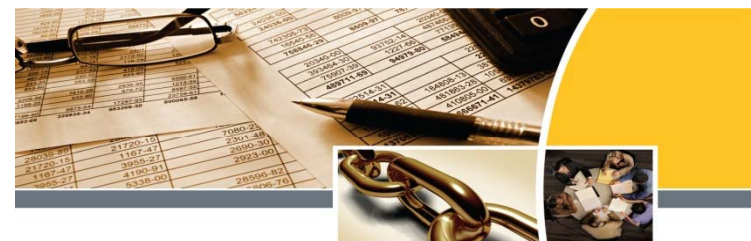
# Our Research Team

- Supply chain strategy
- Health care economics
- Medical sociology
- Operations research
- Policy analysis
- Information technology
- Clinical medicine
- A panel of clinical advisors guides research to ensure integration of physicians in supply chain issues.



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# Our Members

1. Catholic Health Initiatives
2. Craneware, Inc.
3. GHX
4. HCA /HPG
5. Ministry Health Care
6. Novation
7. Owens and Minor
8. Premier
9. Scottsdale Healthcare
10. Trinity Healthcare
11. University of Pittsburgh Medical Center
12. Yankee Alliance

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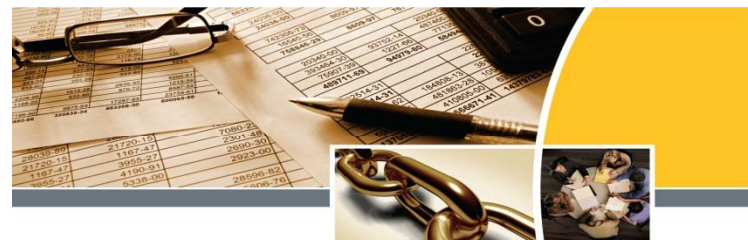


# Key Consortium Activities

- Annual Research Dissemination Conference
- Project Advisory Groups
- Webinars
- Annual Top Trend Lists in Health Care Supply Chain
- Educational Seminars-Web 2.0
- Identify Best Practices
- Executive Education
- Electives in the MBA and MHSM programs

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# Member Research Collaboration

- Clarify challenges facing the field
- Knowledge transfer from non-healthcare to health care organizations.
- Disseminate Consortium generated information to impact performance

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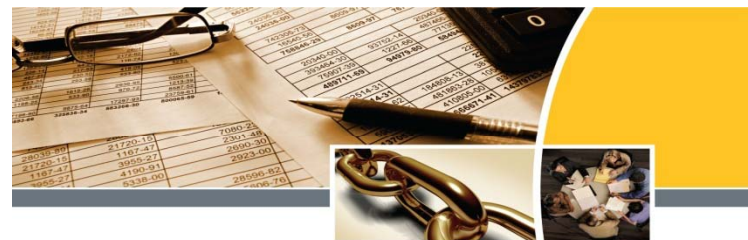


# Learning From Others

- Lessons from other industries
  - Strategic Sourcing
  - Buying Centers
  - Information Technology Utilization
  - Distribution Models
- Identification of major trends
  - Economic Trends

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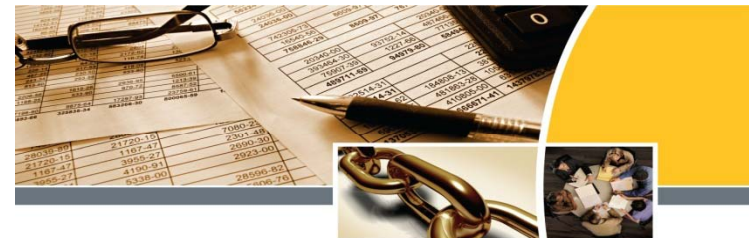


# Focus areas/Completed Projects and Publications

- Organizational Structure of the Supply Chain
  - Centralization
  - Supply Chain Leadership
- Supply Intensive Admissions
  - Economic Impact
  - Incentives
  - Stakeholder Relationships
- Supply Chain Metrics
- ROI in Healthcare Supply Chain IT

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# Two Members' Views

- The Consortium is a “boiler-room” for new ideas, leading us to engage the field in innovative ways to drive value..”

Derek Paterson (CEO, Craneware)

- The annual dissemination conference provides a forum for the presentation of successful case studies in supply chain best practices.

Michael Hildebrandt (Vice President,  
Scottsdale Healthcare)

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